



Turning analysis on its head by turning cashflows on their side

Emily Riederer

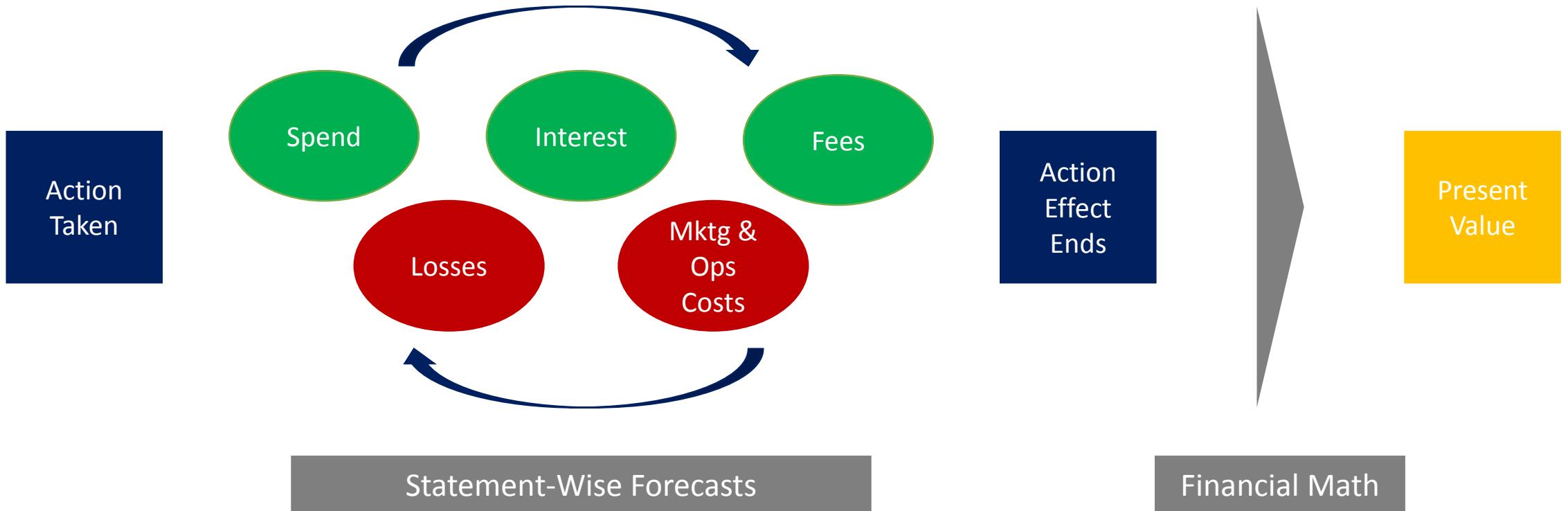
Sr. Analyst, Capital One

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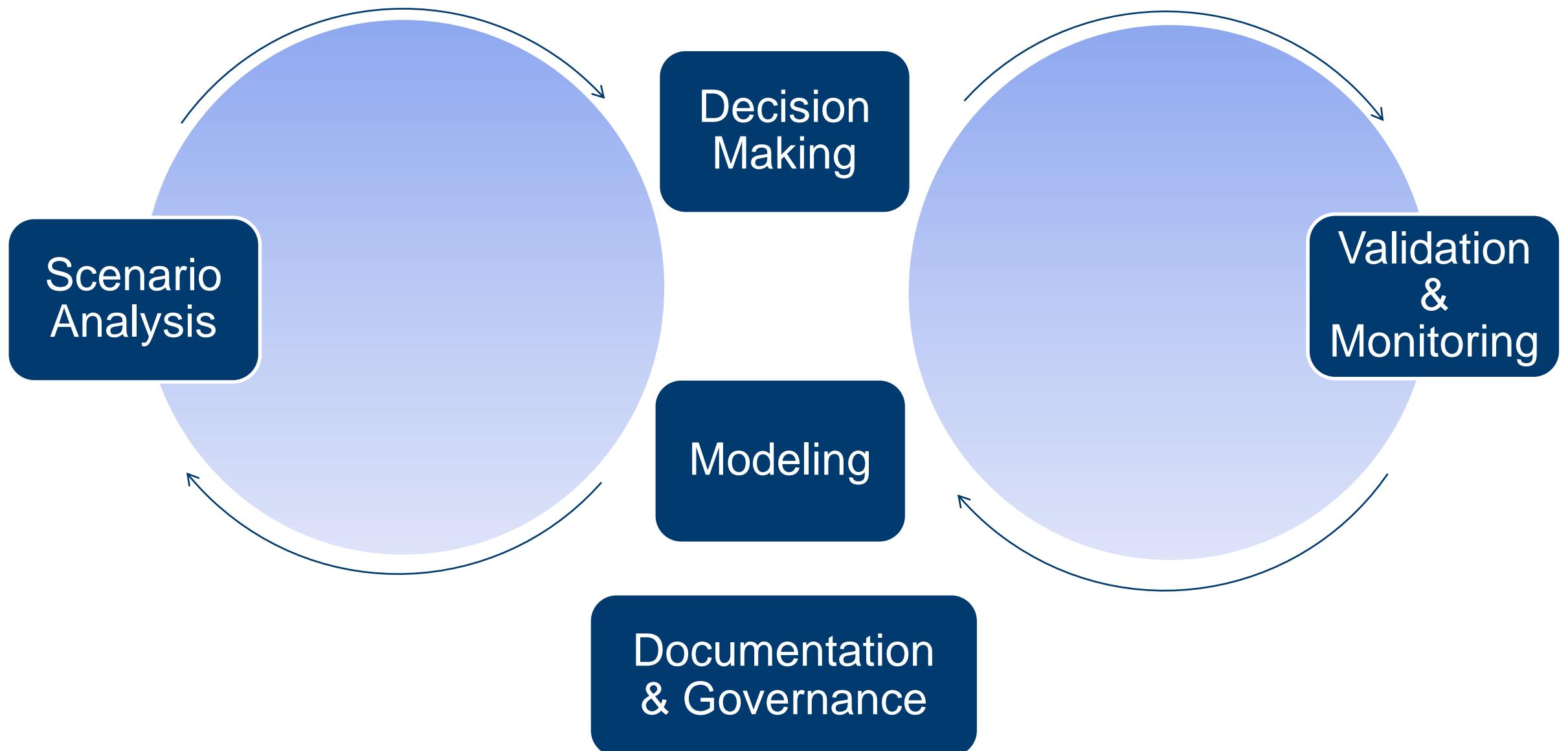
# business problem

valuations analysis at Capital One

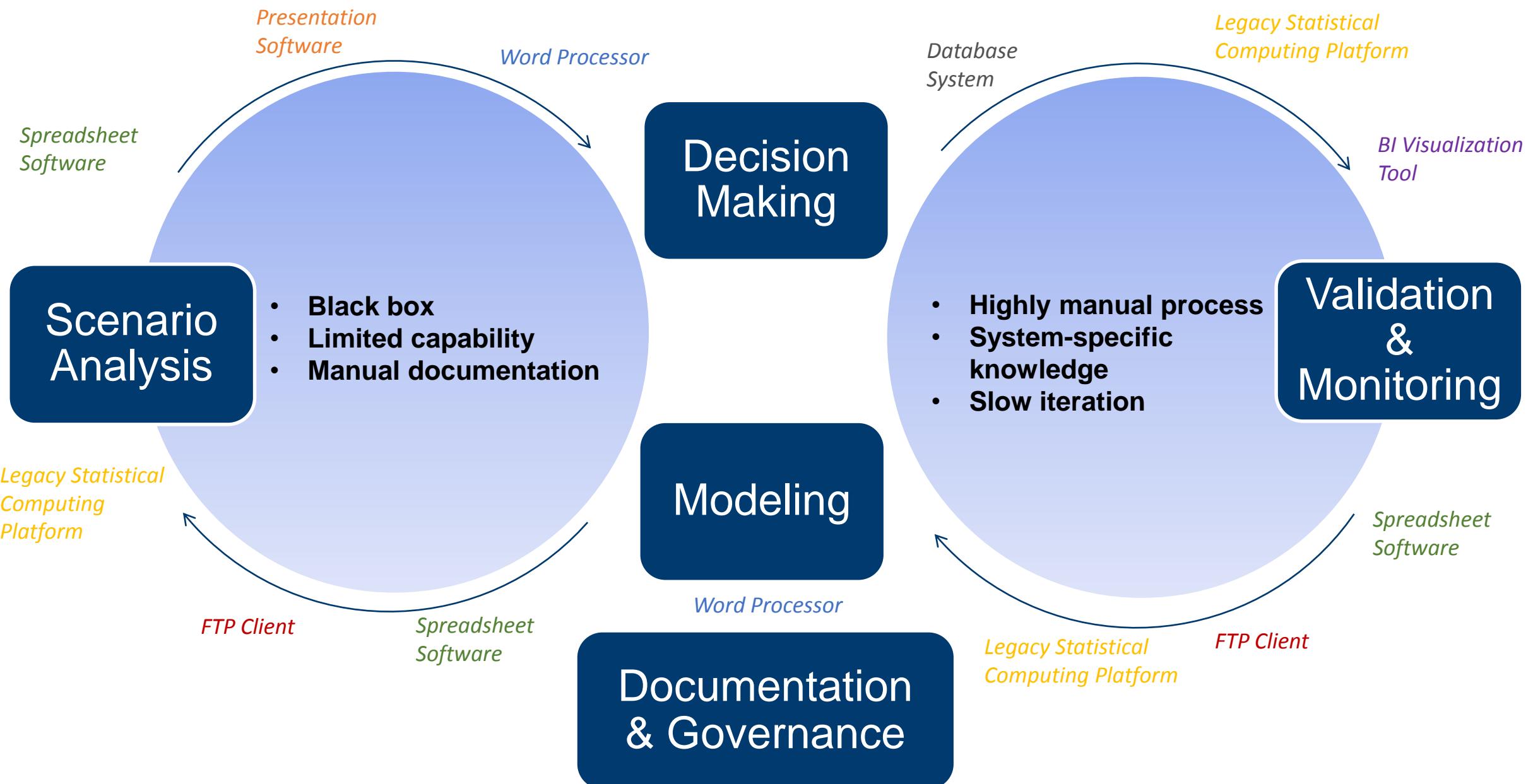
# Valuation models measure customer lifetime value by forecasting key components over time



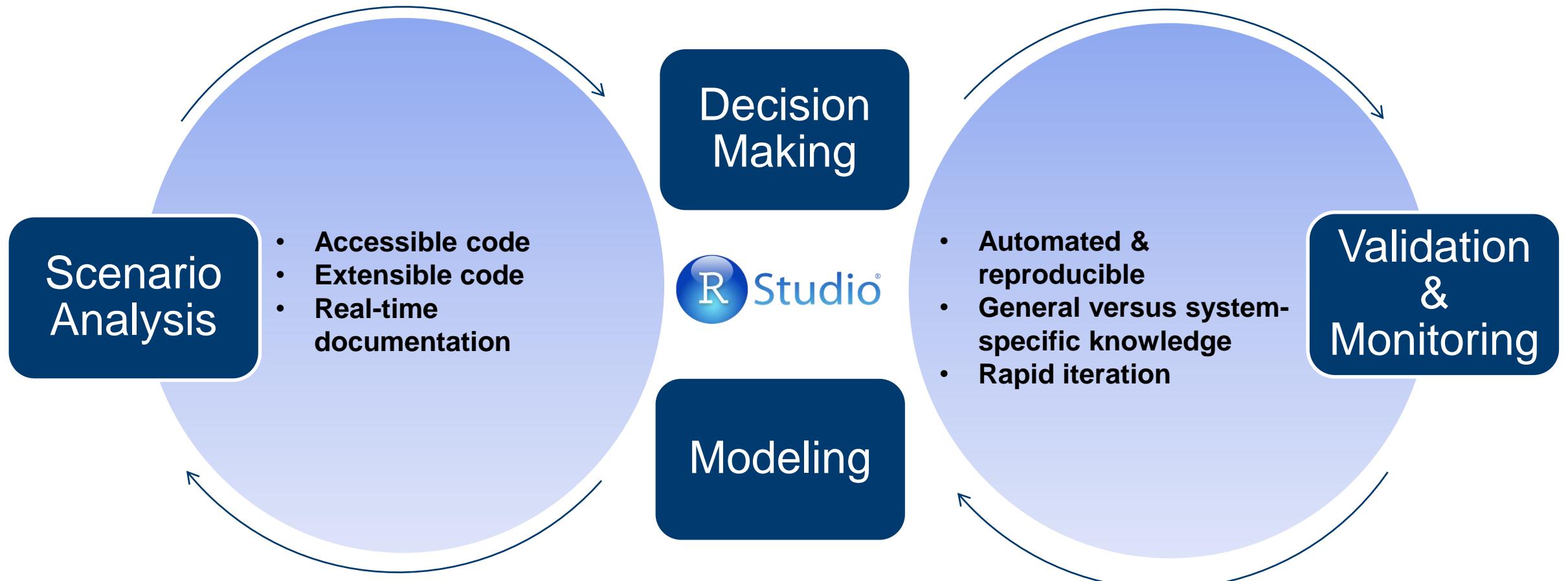
# Cashflow analysis is integral to many interrelated pieces of business analytics



# Tedious patchwork processes lead to poor documentation and impeded reproducibility



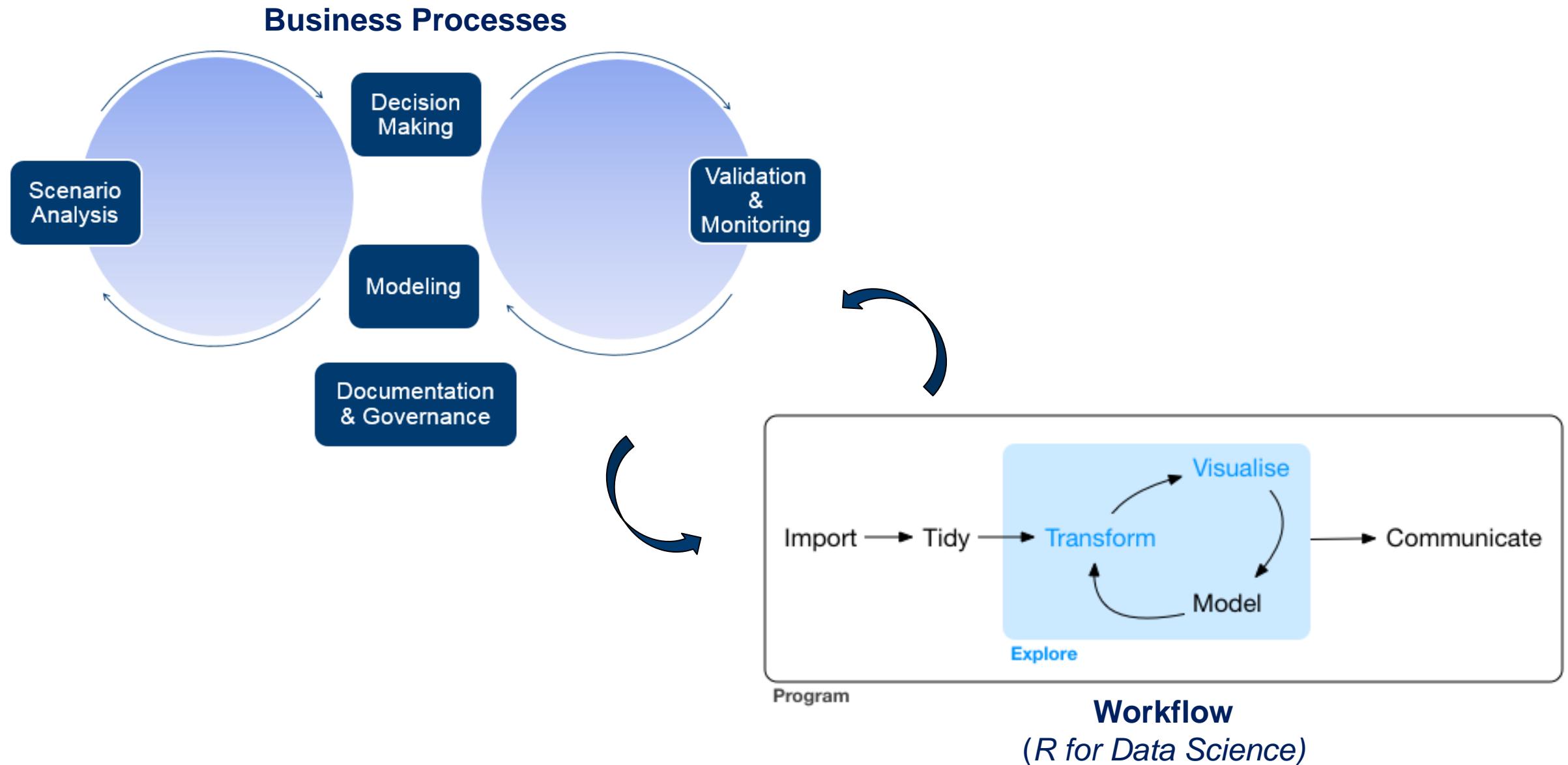
# Building an end-to-end R package enables an efficient and reproducible workflow



# rethinking cashflows

translating business analysis into a tidy data problem

Nuanced business decisions are driven by a remarkably standard analytical “engine”



# Cashflow statements are a typical representation of valuations models in the world of financial analysis

*Fake data is provided for illustrative purposes only and does not represent Capital One performance*

	Time Period	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
<b>Total Revenue</b>		\$ 4.7	\$ 21.1	\$ 47.1	\$ 34.3	\$ 1.6	\$ 13.2	\$ 7.9	\$ 57.1	\$ 4.1	\$ 14.7	\$ 4.7	\$ 21.1	\$ 47.1	\$ 34.3	\$ 1.6	\$ 13.2	\$ 7.9	\$ 57.1
Interchange Revenue		\$ 2.0	\$ 19.5	\$ 45.8	\$ 31.7	\$ (0.7)	\$ 11.0	\$ 6.8	\$ 54.9	\$ 3.0	\$ 13.7	\$ 2.0	\$ 19.5	\$ 45.8	\$ 31.7	\$ (0.7)	\$ 11.0	\$ 6.8	\$ 54.9
<b>Spend</b>		\$ 195.4	\$ 1,945.4	\$ 4,583.6	\$ 3,174.0	\$ (71.5)	\$ 1,096.2	\$ 678.6	\$ 5,486.5	\$ 304.0	\$ 1,366.2	\$ 195.4	\$ 1,945.4	\$ 4,583.6	\$ 3,174.0	\$ (71.5)	\$ 1,096.2	\$ 678.6	\$ 5,486.5
<i>Interchange Rate</i>		1.0%																	
Interest Revenue		\$ 1.6	\$ 0.2	\$ 0.2	\$ 1.4	\$ 0.8	\$ 1.5	\$ 0.9	\$ 0.9	\$ 0.7	\$ 0.5	\$ 1.6	\$ 0.2	\$ 0.2	\$ 1.4	\$ 0.8	\$ 1.5	\$ 0.9	\$ 0.9
Fee Revenue		\$ 0.9	\$ 0.4	\$ 0.9	\$ 0.0	\$ 0.7	\$ 0.1	\$ 0.2	\$ 0.6	\$ 0.3	\$ 0.5	\$ 0.9	\$ 0.4	\$ 0.9	\$ 0.0	\$ 0.7	\$ 0.1	\$ 0.2	\$ 0.6
Other Revenues		\$ 0.3	\$ 1.0	\$ 0.1	\$ 1.1	\$ 0.8	\$ 0.6	\$ 0.1	\$ 0.7	\$ 0.1	\$ 0.1	\$ 0.3	\$ 1.0	\$ 0.1	\$ 1.1	\$ 0.8	\$ 0.6	\$ 0.1	\$ 0.7
<b>Total Expense</b>		\$ 14.2	\$ 3.2	\$ 9.9	\$ 2.0	\$ 8.9	\$ 10.9	\$ 5.0	\$ 1.6	\$ 16.0	\$ 19.9	\$ 14.2	\$ 3.2	\$ 9.9	\$ 2.0	\$ 8.9	\$ 10.9	\$ 5.0	\$ 1.6
Operating Expenses		\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0
Marketing Expenses		\$ 5.0	\$ 2.0	\$ -	\$ 1.0	\$ 2.0	\$ 1.0	\$ 2.0	\$ 1.0	\$ 2.0	\$ 1.0	\$ 5.0	\$ 2.0	\$ 2.0	\$ 1.0	\$ 2.0	\$ 1.0	\$ 2.0	\$ 1.0
Credit Losses		\$ -	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 1.0	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2
Recoveries & Coll		\$ -	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 2.0	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1
Cost of Funds		\$ 12.0	\$ 8.1	\$ 0.5	\$ 16.8	\$ 1.3	\$ 1.6	\$ 5.5	\$ 2.6	\$ 1.6	\$ 0.4	\$ 5.2	\$ 11.7	\$ 7.4	\$ 20.6	\$ 4.8	\$ 12.4	\$ 3.5	\$ 5.0
<i>Outstandings</i>		\$ 447.3	\$ 346.8	\$ 19.0	\$ 353.9	\$ 297.6	\$ 42.9	\$ 276.3	\$ 358.8	\$ 50.7	\$ 101.7	\$ 433.2	\$ 479.1	\$ 229.6	\$ 430.4	\$ 272.0	\$ 415.2	\$ 123.1	\$ 154.0
<i>Loan Rate</i>		2.7%	2.3%	2.6%	4.7%	0.4%	3.7%	2.0%	0.7%	3.1%	0.4%	1.2%	2.5%	3.2%	4.8%	1.8%	3.0%	2.9%	3.2%
Other Expenses		\$ (3.8)	\$ (8.2)	\$ 8.2	\$ (17.1)	\$ 4.3	\$ 7.0	\$ (3.7)	\$ (3.3)	\$ 11.1	\$ 17.3	\$ 0.0	\$ (11.9)	\$ (0.8)	\$ (20.9)	\$ 0.7	\$ (3.9)	\$ (1.8)	\$ (5.7)
<b>NIBT</b>		\$ (9.5)	\$ 17.9	\$ 37.1	\$ 32.4	\$ (7.3)	\$ 2.3	\$ 2.9	\$ 55.5	\$ (11.9)	\$ (5.2)	\$ (9.5)	\$ 17.9	\$ 37.1	\$ 32.4	\$ (7.3)	\$ 2.3	\$ 2.9	\$ 55.5
<b>Tax</b>		\$ (6.2)	\$ 11.6	\$ 24.1	\$ 21.1	\$ (4.7)	\$ 1.5	\$ 1.9	\$ 36.1	\$ (7.7)	\$ (3.4)	\$ (6.2)	\$ 11.6	\$ 24.1	\$ 21.1	\$ (4.7)	\$ 1.5	\$ 1.9	\$ 36.1
<i>Tax Rate</i>		36.0%																	
<b>NIAT</b>		\$ (3.3)	\$ 6.3	\$ 13.0	\$ 11.3	\$ (2.6)	\$ 0.8	\$ 1.0	\$ 19.4	\$ (4.2)	\$ (1.8)	\$ (3.3)	\$ 6.3	\$ 13.0	\$ 11.3	\$ (2.6)	\$ 0.8	\$ 1.0	\$ 19.4
Equity Flow		\$ (5.0)	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ (5.0)	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0
Cashflow		\$ (8.3)	\$ 7.3	\$ 14.0	\$ 12.3	\$ (1.6)	\$ 1.8	\$ 2.0	\$ 20.4	\$ (3.2)	\$ 4.0	\$ (8.3)	\$ 7.3	\$ 14.0	\$ 12.3	\$ (1.6)	\$ 1.8	\$ 2.0	\$ 20.4
<b>Discounted CF</b>		\$ (8.3)	\$ 7.2	\$ 13.8	\$ 12.1	\$ (1.5)	\$ 1.7	\$ 1.9	\$ 19.5	\$ (3.0)	\$ 3.8	\$ (8.3)	\$ 7.2	\$ 13.8	\$ 12.1	\$ (1.5)	\$ 1.7	\$ 1.9	\$ 19.5
Lifetime DCF		\$ 47.2																	
TV		\$ 10.0																	
<b>PV</b>		\$ 57.2																	

# However, cashflow statements are not optimized for either human or machine readability

*Fake data is provided for illustrative purposes only and does not represent Capital One performance*

Time

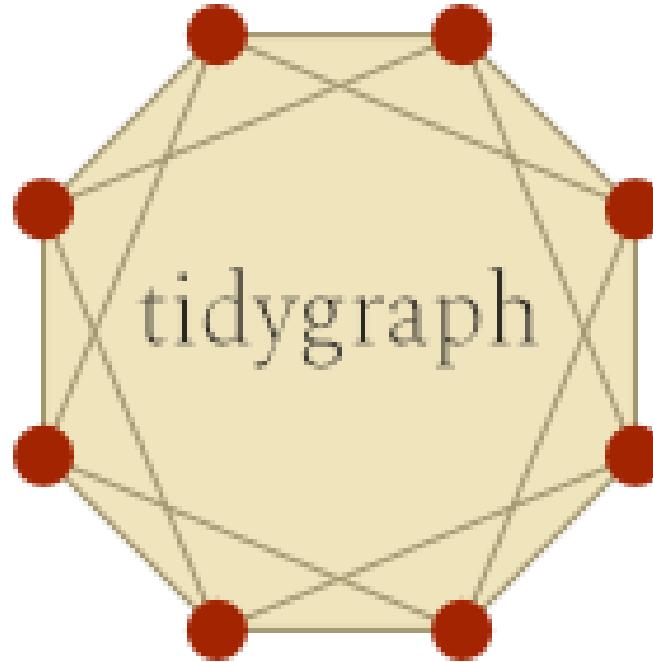
Time Period	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
Total Revenue	\$ 4.7	\$ 21.1	\$ 47.1	\$ 34.3	\$ 1.6	\$ 13.2	\$ 7.9	\$ 57.1	\$ 4.1	\$ 14.7	\$ 4.7	\$ 21.1	\$ 47.1	\$ 34.3	\$ 1.6	\$ 13.2	\$ 7.9	\$ 57.1
Interchange Revenue	\$ 2.0	\$ 19.5	\$ 45.8	\$ 31.7	\$ (0.7)	\$ 11.0	\$ 6.8	\$ 54.9	\$ 3.0	\$ 13.7	\$ 2.0	\$ 19.5	\$ 45.8	\$ 31.7	\$ (0.7)	\$ 11.0	\$ 6.8	\$ 54.9
Spend	\$ 195.4	\$ 1,945.4	\$ 4,583.6	\$ 3,174.0	\$ (71.5)	\$ 1,096.2	\$ 678.6	\$ 5,486.5	\$ 304.0	\$ 1,366.2	\$ 195.4	\$ 1,945.4	\$ 4,583.6	\$ 3,174.0	\$ (71.5)	\$ 1,096.2	\$ 678.6	\$ 5,486.5
Interchange Rate	5.0%	Variable information contained in formatting – bold, italics, indentations																
Interest Revenue	\$ 1.6	\$ 0.2	\$ 0.2	\$ 1.4	\$ 0.8	\$ 1.5	\$ 0.9	\$ 0.9	\$ 0.7	\$ 0.5	\$ 1.6	\$ 0.2	\$ 0.2	\$ 1.4	\$ 0.8	\$ 1.5	\$ 0.9	\$ 0.9
Fee Revenue	\$ 0.9	\$ 0.4	\$ 0.9	\$ 0.0	\$ 0.7	\$ 0.1	\$ 0.2	\$ 0.6	\$ 0.3	\$ 0.5	\$ 0.9	\$ 0.4	\$ 0.9	\$ 0.0	\$ 0.7	\$ 0.1	\$ 0.2	\$ 0.6
Other Revenues	\$ 0.3	\$ 1.0	\$ 0.1	\$ 1.1	\$ 0.8	\$ 0.6	\$ 0.1	\$ 0.7	\$ 0.1	\$ 0.1	\$ 0.3	\$ 1.0	\$ 0.1	\$ 1.1	\$ 0.8	\$ 0.6	\$ 0.1	\$ 0.7
Total Expense	\$ 14.2	\$ 3.2	\$ 9.9	\$ 2.0	\$ 8.9	\$ 10.9	\$ 5.0	\$ 1.6	\$ 16.0	\$ 19.9	\$ 14.2	\$ 3.2	\$ 9.9	\$ 2.0	\$ 8.9	\$ 10.9	\$ 5.0	\$ 1.6
Operating Expenses	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0
Marketing Expenses	\$ 5.0	\$ 2.0	\$ -	\$ 1.0	\$ 2.0	\$ 1.0	\$ 2.0	\$ 1.0	\$ 2.0	\$ 1.0	\$ 5.0	\$ 2.0	\$ 2.0	\$ 1.0	\$ 2.0	\$ 1.0	\$ 2.0	\$ 1.0
Credit Losses	\$ -	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.2
Recoveries & Coll	\$ -	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.2	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1
Cost of Funds	\$ 12.0	\$ 8.1	\$ 0.5	\$ 16.8	\$ 1.3	\$ 1.6	\$ 5.5	\$ 2.6	\$ 1.6	\$ 0.4	\$ 5.2	\$ 11.7	\$ 7.4	\$ 20.6	\$ 4.8	\$ 12.4	\$ 3.5	\$ 5.0
Outstandings	\$ 447.3	\$ 5.2	\$ 1.6	\$ 6.6	\$ 1.5	\$ 1.5	\$ 1.5	\$ 1.5	\$ 1.5	\$ 1.5	\$ 1.5	\$ 1.5	\$ 1.5	\$ 1.5	\$ 1.5	\$ 1.5	\$ 1.5	\$ 154.0
Loan Rate	2.7%	2.3%	2.6%	4.7%	0.4%	3.7%	2.0%	0.7%	3.1%	0.4%	1.2%	2.5%	3.2%	4.8%	1.8%	3.0%	2.9%	3.2%
Other Expenses	\$ (3.8)	\$ (8.2)	\$ 8.2	\$ (17.1)	\$ 4.3	\$ 7.0	\$ (3.7)	\$ (3.3)	\$ 11.1	\$ 17.3	\$ 0.0	\$ (11.9)	\$ (0.8)	\$ (20.9)	\$ 0.7	\$ (3.9)	\$ (1.8)	\$ (5.7)
NIBT	\$ (9.5)	\$ 17.9	\$ 37.1	\$ 32.4	\$ (7.3)	\$ 2.3	\$ 2.9	\$ 55.5	\$ (11.9)	\$ (5.2)	\$ (9.5)	\$ 17.9	\$ 37.1	\$ 32.4	\$ (7.3)	\$ 2.3	\$ 2.9	\$ 55.5
Tax	\$ (6.2)	\$ 11.6	\$ 24.1	\$ 21.1	\$ (4.7)	\$ 1.5	\$ 1.9	\$ 36.1	\$ (7.7)	\$ (3.4)	\$ (6.2)	\$ 11.6	\$ 24.1	\$ 21.1	\$ (4.7)	\$ 1.5	\$ 1.9	\$ 36.1
Tax Rate	36.0%	Mix of time series and pointwise fields; data and assumptions																
NIAT	\$ (3.3)	\$ 6.3	\$ 13.0	\$ 11.3	\$ (2.6)	\$ 0.8	\$ 1.0	\$ 19.4	\$ (4.2)	\$ (1.8)	\$ (3.3)	\$ 6.3	\$ 13.0	\$ 11.3	\$ (2.6)	\$ 0.8	\$ 1.0	\$ 19.4
Equity Flow	\$ (5.0)	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0
Cashflow	\$ (8.3)	\$ 7.3	\$ 14.0	\$ 12.3	\$ (1.6)	\$ 1.8	\$ 2.0	\$ 20.4	\$ (3.2)	\$ 4.0	\$ (8.3)	\$ 7.3	\$ 14.0	\$ 12.3	\$ (1.6)	\$ 1.8	\$ 2.0	\$ 20.4
Discounted CF	\$ (8.3)	\$ 7.2	\$ 13.8	\$ 12.1	\$ (1.5)	\$ 1.7	\$ 1.9	\$ 19.5	\$ (3.0)	\$ 3.8	\$ (8.3)	\$ 7.2	\$ 13.8	\$ 12.1	\$ (1.5)	\$ 1.7	\$ 1.9	\$ 19.5
Lifetime DCF	\$ 47.2																	
TV	\$ 10.0																	
PV	\$ 57.2																	

Data defined by specific location on sheet so adding a new line-item can perturb downstream calculations

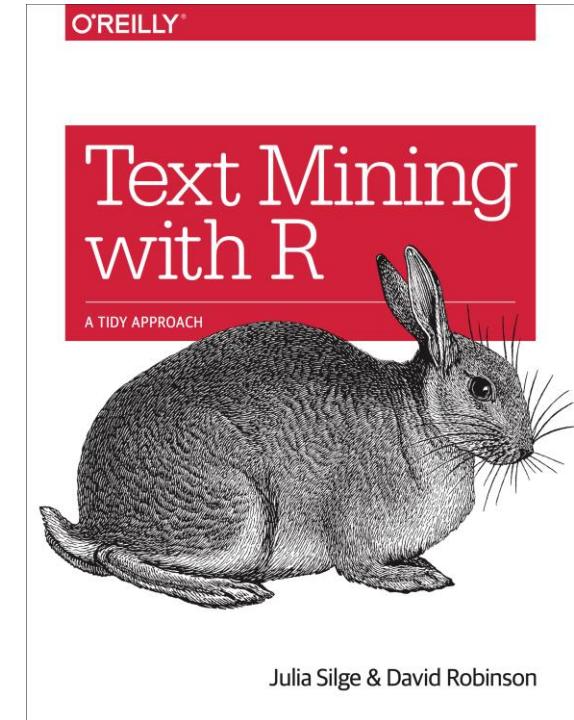
**Exceptional packages of the tidyverse's extended family suggested that there must be a better way**



**Tidy Model Outputs**  
**David Robinson**



**Tidy Network Analysis**  
**Thomas Lin Pedersen**



**Tidy Text Mining**  
**Julia Silge & David Robinson**

# Why *tidy* cashflows? Represent data as data

*Fake data is provided for illustrative purposes only and does not represent Capital One performance*

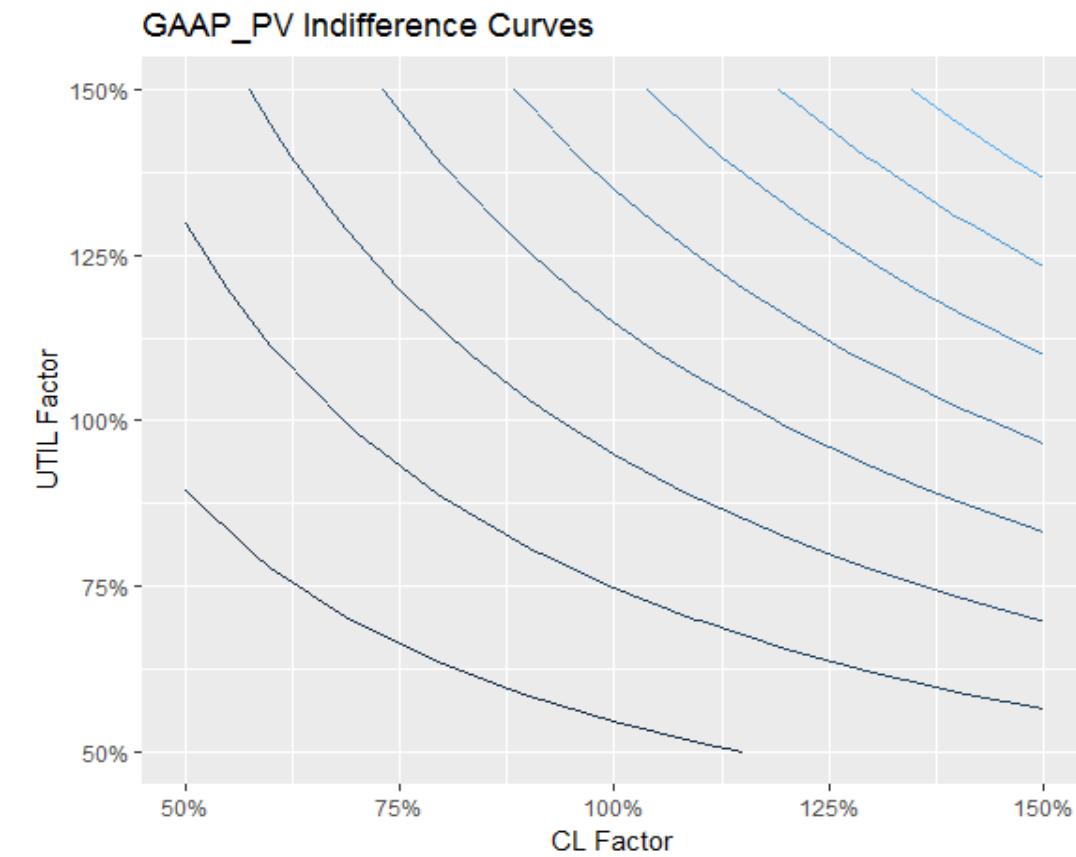
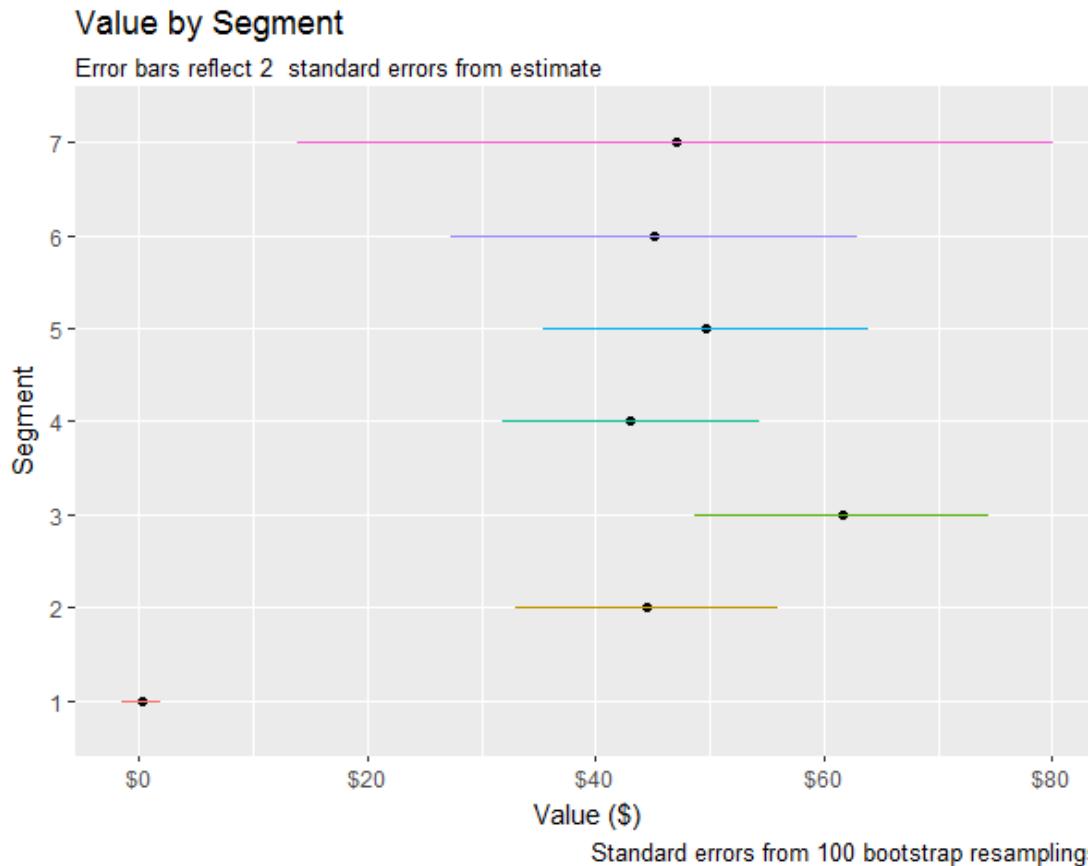
	Time	1	2	3	4	5
<b><u>Superprime</u></b>						
Total Revenue		\$4.69	\$21.08	\$47.07	\$34.35	\$1.59
Total Expense		\$14.20	\$3.19	\$9.94	\$1.96	\$8.89
NIBT		-\$9.50	\$17.90	\$37.13	\$32.39	-\$7.30
Tax		-\$6.18	\$11.63	\$24.13	\$21.05	-\$4.75
NIAT		-\$3.33	\$6.26	\$13.00	\$11.34	-\$2.56
Equity Flow		-\$5.00	\$1.00	\$1.00	\$1.00	\$1.00
Cashflow		-\$8.33	\$7.26	\$14.00	\$12.34	-\$1.56
<b><u>Prime</u></b>						
Total Revenue		\$57.61	\$93.78	\$17.74	\$36.98	\$78.72
Total Expense		\$47.45	\$5.52	\$54.17	\$3.93	\$55.98
NIBT		\$10.16	\$88.26	-\$36.43	\$33.05	\$22.74
Tax		\$6.60	\$57.37	-\$23.68	\$21.48	\$14.78
NIAT		\$3.56	\$30.89	-\$12.75	\$11.57	\$7.96
Equity Flow		-\$5.00	\$1.00	\$1.00	\$1.00	\$1.00
Cashflow		-\$1.44	\$31.89	-\$11.75	\$12.57	\$8.96



Segment	Time	Tot_Rev	Tot_Exp	NIBT	Tax	NIAT	Eq_Flow	Cashflow
Super	1	4.69	14.20	-9.50	-6.18	-3.33	-5.00	-8.33
Super	2	21.08	3.19	17.90	11.63	6.26	1.00	7.26
Super	3	47.07	9.94	37.13	24.13	13.00	1.00	14.00
Super	4	34.35	1.96	32.39	21.05	11.34	1.00	12.34
Super	5	1.59	8.89	-7.30	-4.75	-2.56	1.00	-1.56
Prime	1	57.61	47.45	10.16	6.60	3.56	-5.00	-1.44
Prime	2	93.78	5.52	88.26	57.37	30.89	1.00	31.89
Prime	3	17.74	54.17	-36.43	-23.68	-12.75	1.00	-11.75
Prime	4	36.98	3.93	33.05	21.48	11.57	1.00	12.57
Prime	5	78.72	55.98	22.74	14.78	7.96	1.00	8.96

# Tidy cashflows streamline the workflow to facilitate advanced analytics like bootstrapping error bars and indifference curves

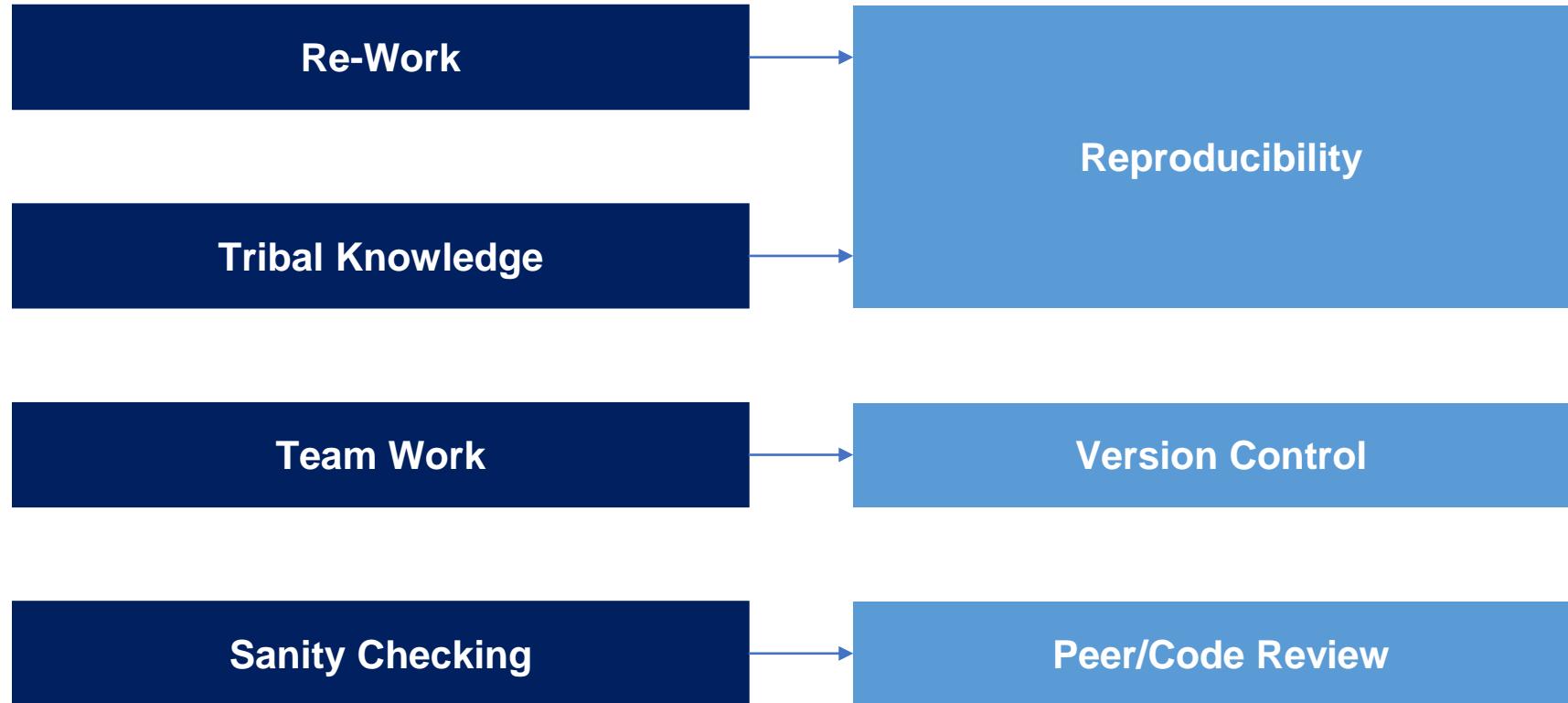
*Fake data is provided for illustrative purposes only and does not represent Capital One performance*



# the anatomy of an initiative

package development meets people development

**Beyond tidy data structures, we sought to reinvent our processes to fully accept the tidyverse philosophy and best practices of reproducible research**



**To complete the journey and transform our analysts, we prioritized values learned from apparent tidyverse and RStudio in our design**

## **Empathy**

*design to meet users' needs*

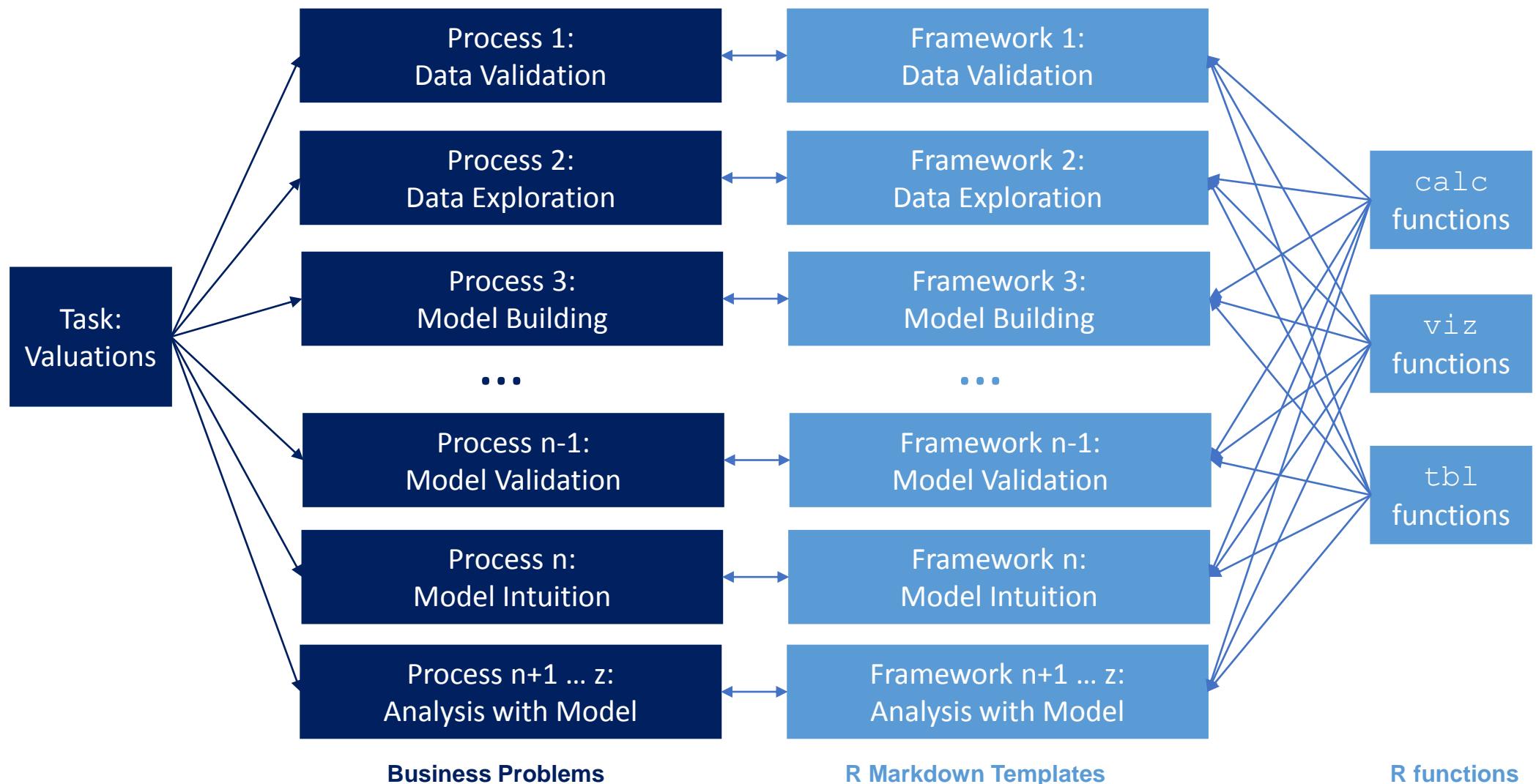
## **Empowerment**

*design to teach and facilitate*

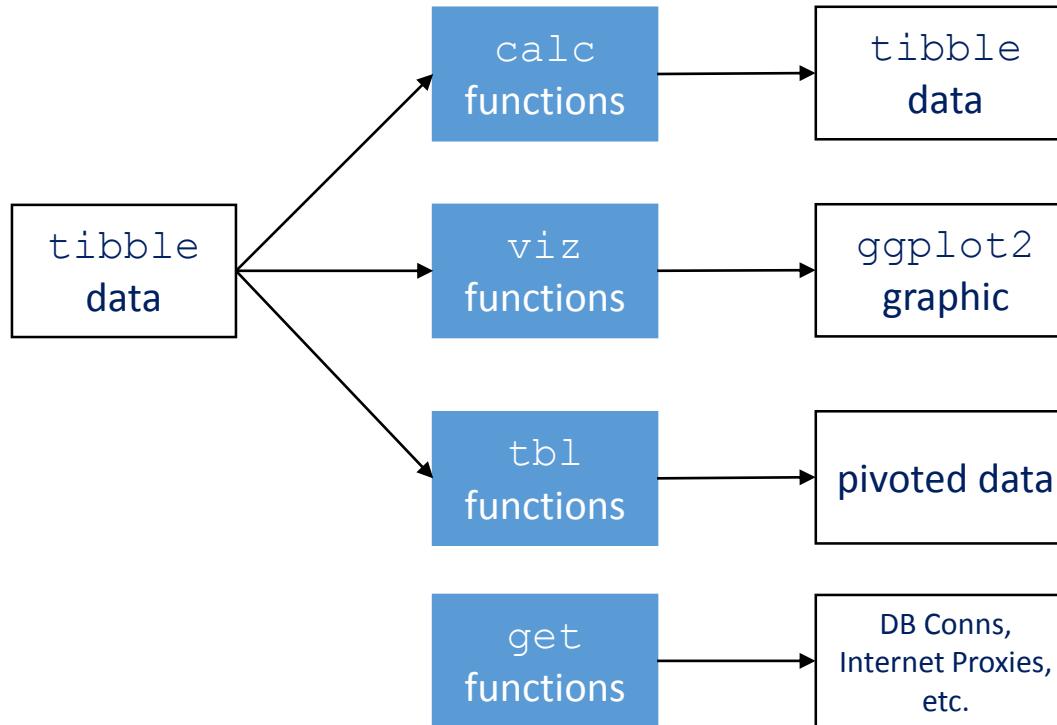
## **Engagement**

*design for extension with invitation to contribute*

# Organically evolving the `tidycf` package while addressing business problems led to efficient and *empathetic* development



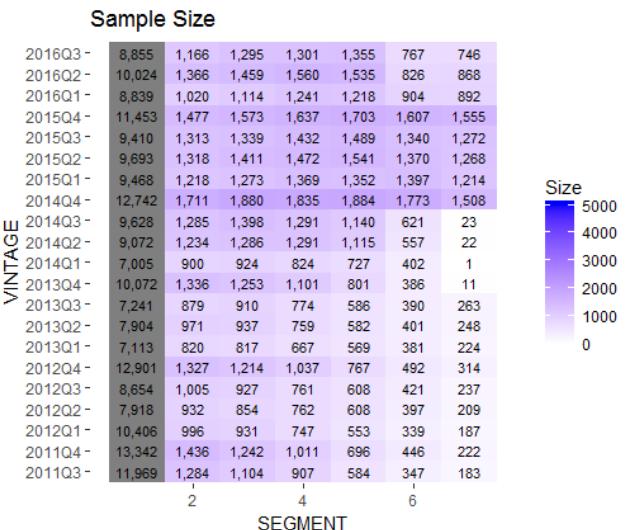
# Functions manipulate tidy data and provide output consistent with their taxonomy and compatible with any tidyverse pipeline



**These functions are intuitively related to help users quickly generate common views**

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```
> raw_data %>%  
+   viz_sample_size()
```



```
> raw_data %>%  
+  tbl_sample_size()
```

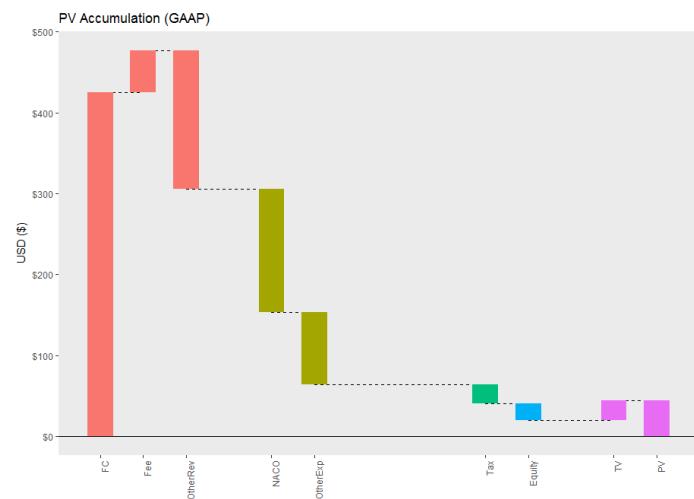
```
# A tibble: 21 x 8
# ... with 11 more rows
# ... with 11 more rows
```

	VINTAGE	'1'	'2'	'3'	'4'	'5'	'6'	'7'
*	<chr>	<int>						
1	2011Q3	11969	1284	1104	907	584	347	183
2	2011Q4	13342	1436	1242	1011	696	446	222
3	2012Q1	10406	996	931	747	553	339	187
4	2012Q2	7918	932	854	762	608	397	209
5	2012Q3	8654	1005	927	761	608	421	237
6	2012Q4	12901	1327	1214	1037	767	492	314
7	2013Q1	7113	820	817	667	569	381	224
8	2013Q2	7904	971	937	759	582	401	248
9	2013Q3	7241	879	910	774	586	390	263
10	2013Q4	10072	1336	1253	1101	801	386	111

```
> cfs %>%  
+   filter(SEGMENT == 3) %>%  
+   calc_wf()
```

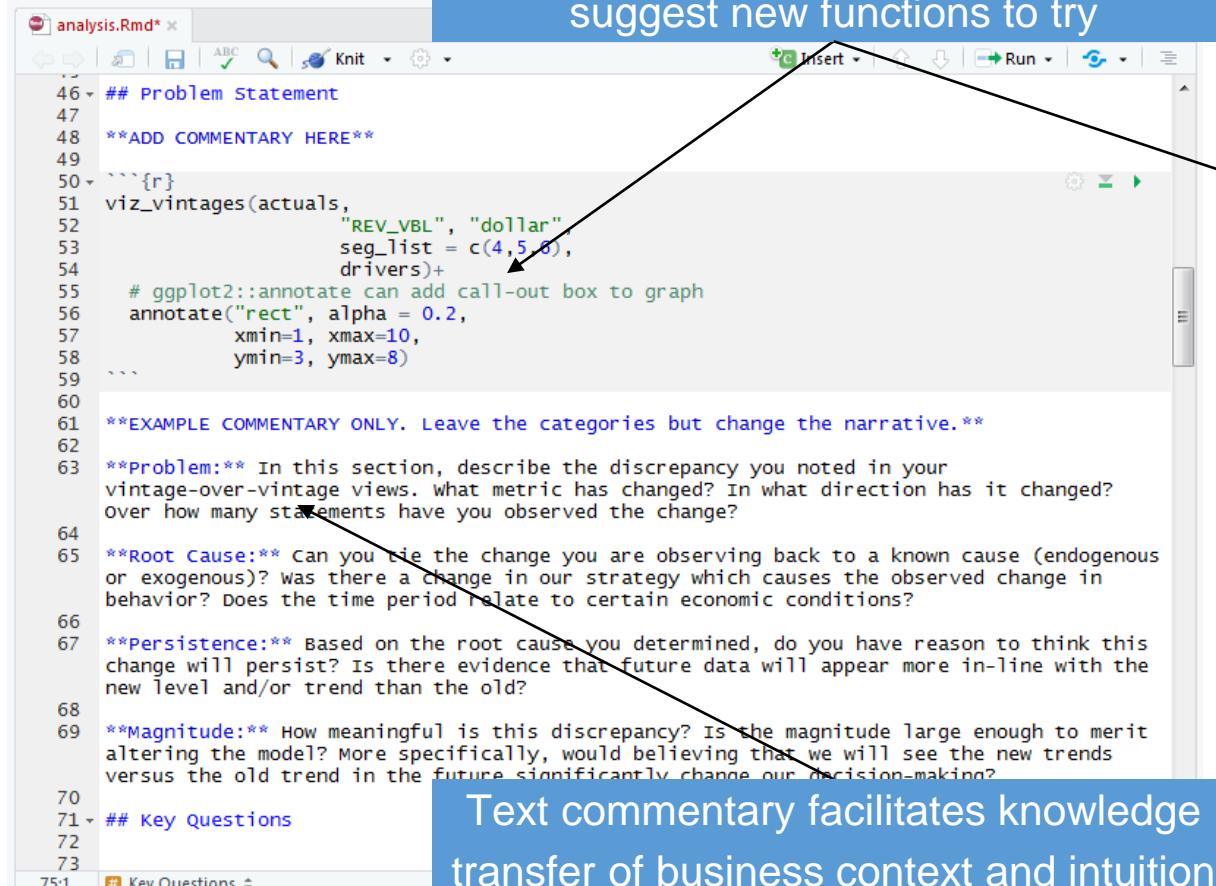
```
# A tibble: 9 x 3
  SUBGROUP    VALUE COMPONENT
  <fctr>     <dbl>   <fctr>
1 FC        424.59 Revenue
2 Fee       52.23 Revenue
3 OtherRev -171.54 Revenue
4 NACO      -152.47 Expense
5 OtherExp  -88.45 Expense
6 Tax        -23.69 Tax
7 Equity     -21.29 PV before TV
8 TV          25.06 Final PV
9 PV          44.44 Final PV
```

```
> cfs %>%  
+   filter(SEGMENT == 3) %>%  
+   calc_wf() %>%  
+   viz_wf()
```



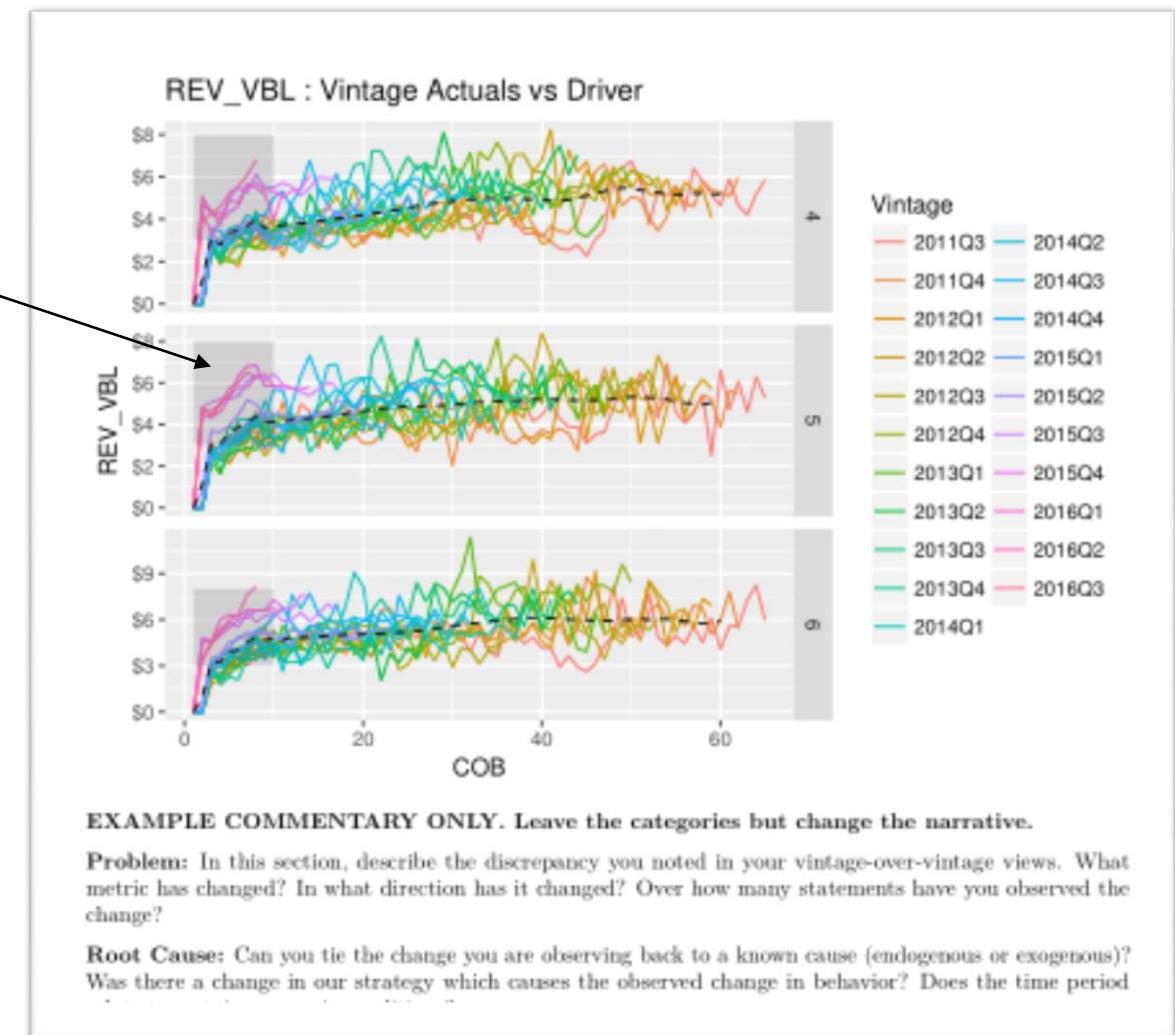
# RMarkdown templates empower users through R language immersion and corporate knowledge-transfer

Code comments explain syntax and suggest new functions to try



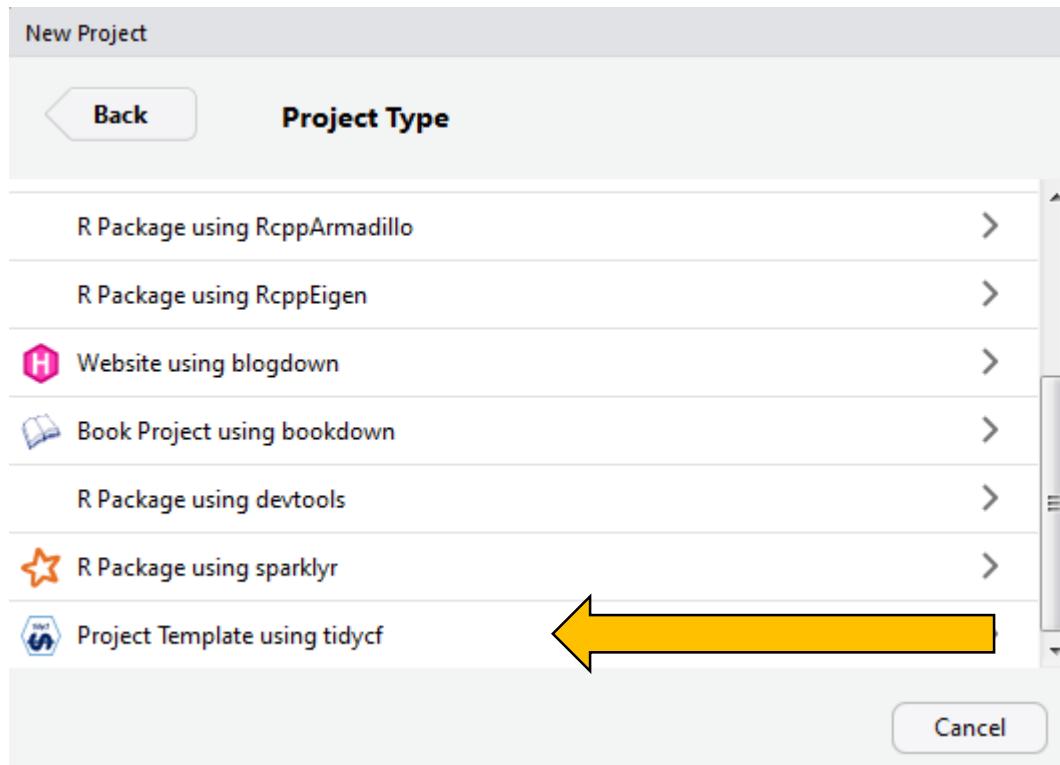
```
analysis.Rmd*
46 ## Problem statement
47 **ADD COMMENTARY HERE**
48
49 ``{r}
50 viz_vintages(actuals,
51             "REV_VBL", "dollar",
52             seg_list = c(4,5,6),
53             drivers) +
54 # ggplot2::annotate can add call-out box to graph
55 annotate("rect", alpha = 0.2,
56           xmin=1, xmax=10,
57           ymin=3, ymax=8)
58 ...
59
60 **EXAMPLE COMMENTARY ONLY. Leave the categories but change the narrative.**
61
62 **Problem:** In this section, describe the discrepancy you noted in your
63 vintage-over-vintage views. what metric has changed? In what direction has it changed?
64 Over how many statements have you observed the change?
65
66 **Root Cause:** Can you tie the change you are observing back to a known cause (endogenous
67 or exogenous)? Was there a change in our strategy which causes the observed change in
68 behavior? Does the time period relate to certain economic conditions?
69
70 **Persistence:** Based on the root cause you determined, do you have reason to think this
71 change will persist? Is there evidence that future data will appear more in-line with the
72 new level and/or trend than the old?
73
74 **Magnitude:** How meaningful is this discrepancy? Is the magnitude large enough to merit
75 altering the model? More specifically, would believing that we will see the new trends
76 versus the old trend in the future significantly change our decision-making?
77
78 ## Key Questions
79
80 # Key Questions
```

Text commentary facilitates knowledge transfer of business context and intuition



# tidycf's R Project template standardizes file structure for better project management

RStudio > File > New Project > New Directory

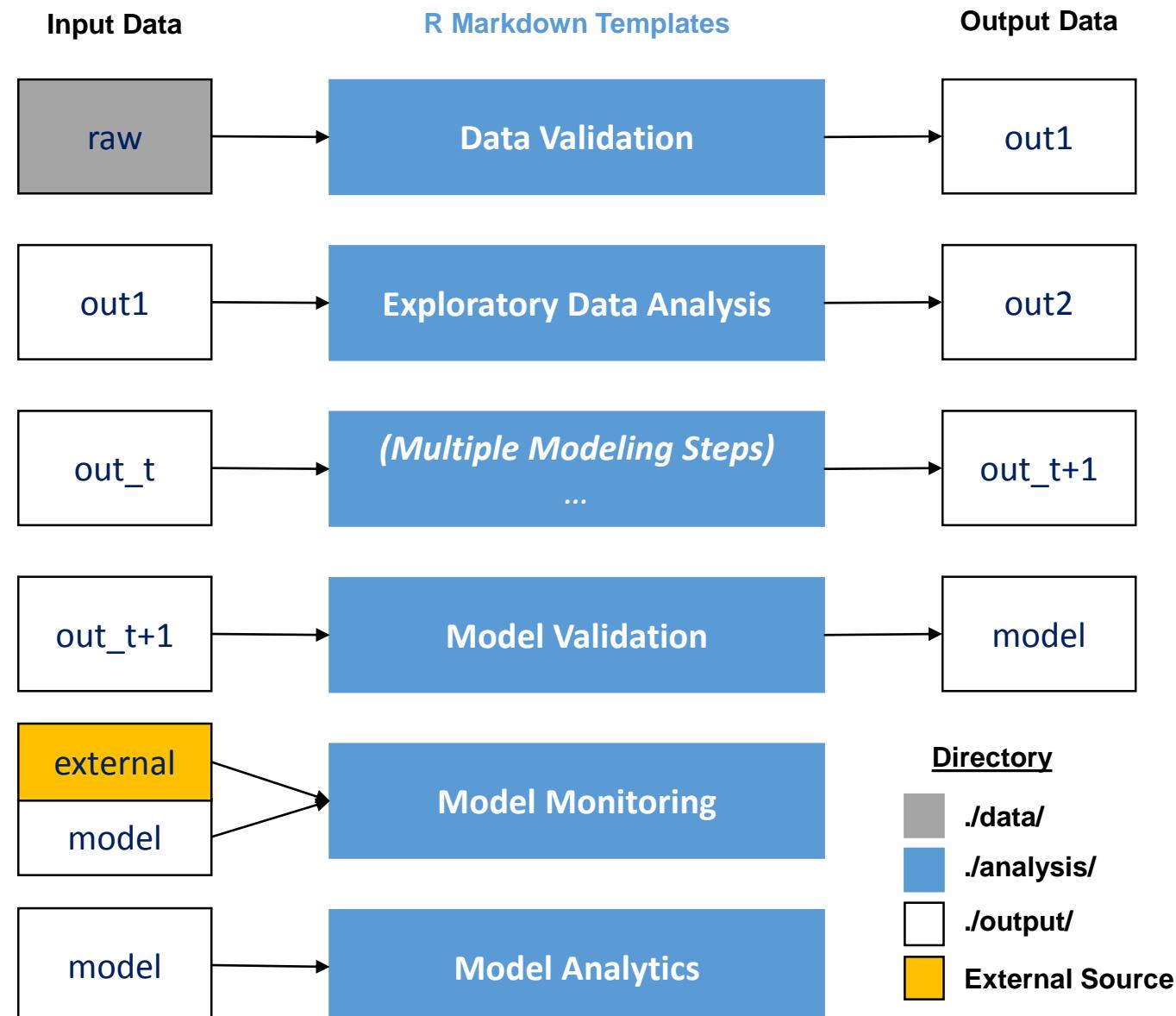


The screenshot shows the 'Files' tab in RStudio, displaying a file tree for a project named 'test'. The tree includes the following structure:

- .. (parent folder)
- .Rhistory (file, 3.6 KB, Nov 5, 2017, 8:42 AM)
- test.Rproj (file, 218 B, Nov 5, 2017, 9:42 AM)
- analysis (directory)
- data (directory)
- ext (directory)
- output (directory)
- src (directory)

- **/analysis/** : core scripts (.Rmd) and final outputs (.HTML)
- **/data/** : raw data
- **/doc/** : text files with context and documentation
- **/ext/** : external files needed for project
- **/output/** : intermediate/final data formats
- **/src/** : other helper scripts (e.g. SQL, python)

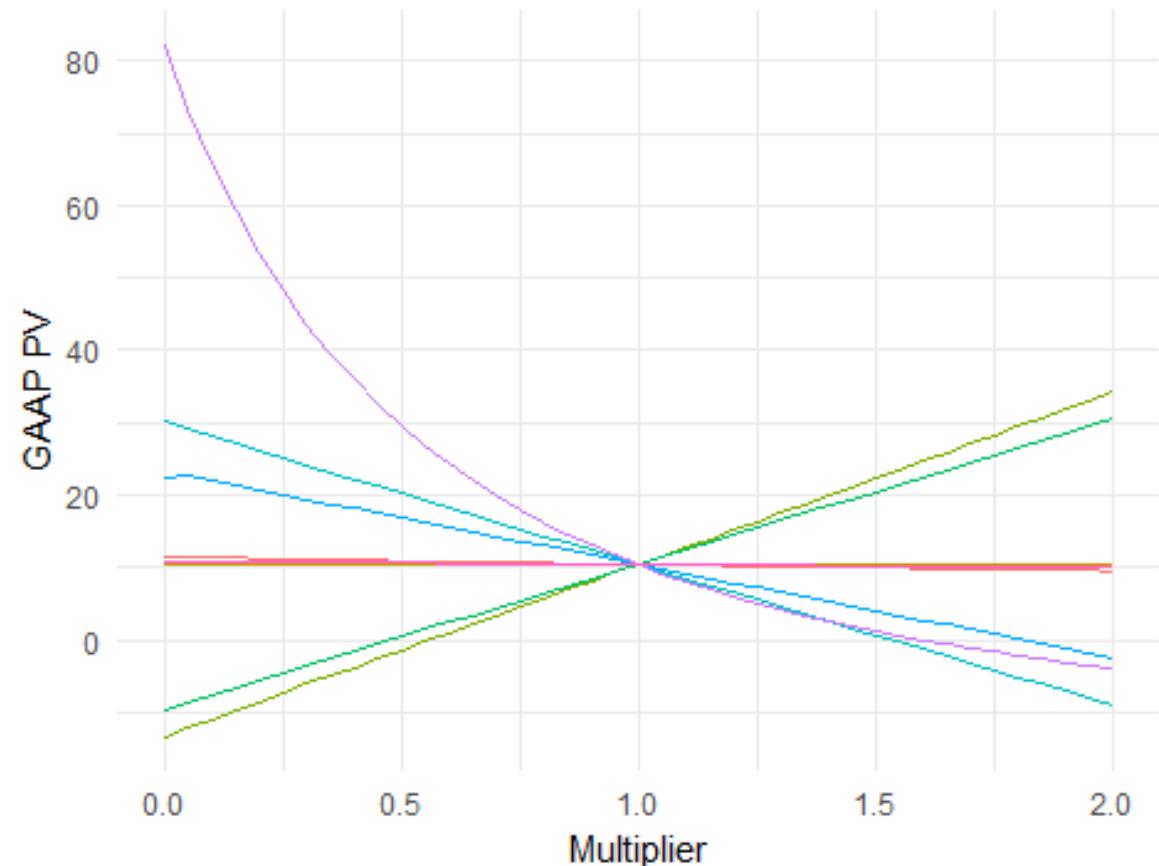
# Opinionated RMarkdown templates read and save artifacts in appropriate directories



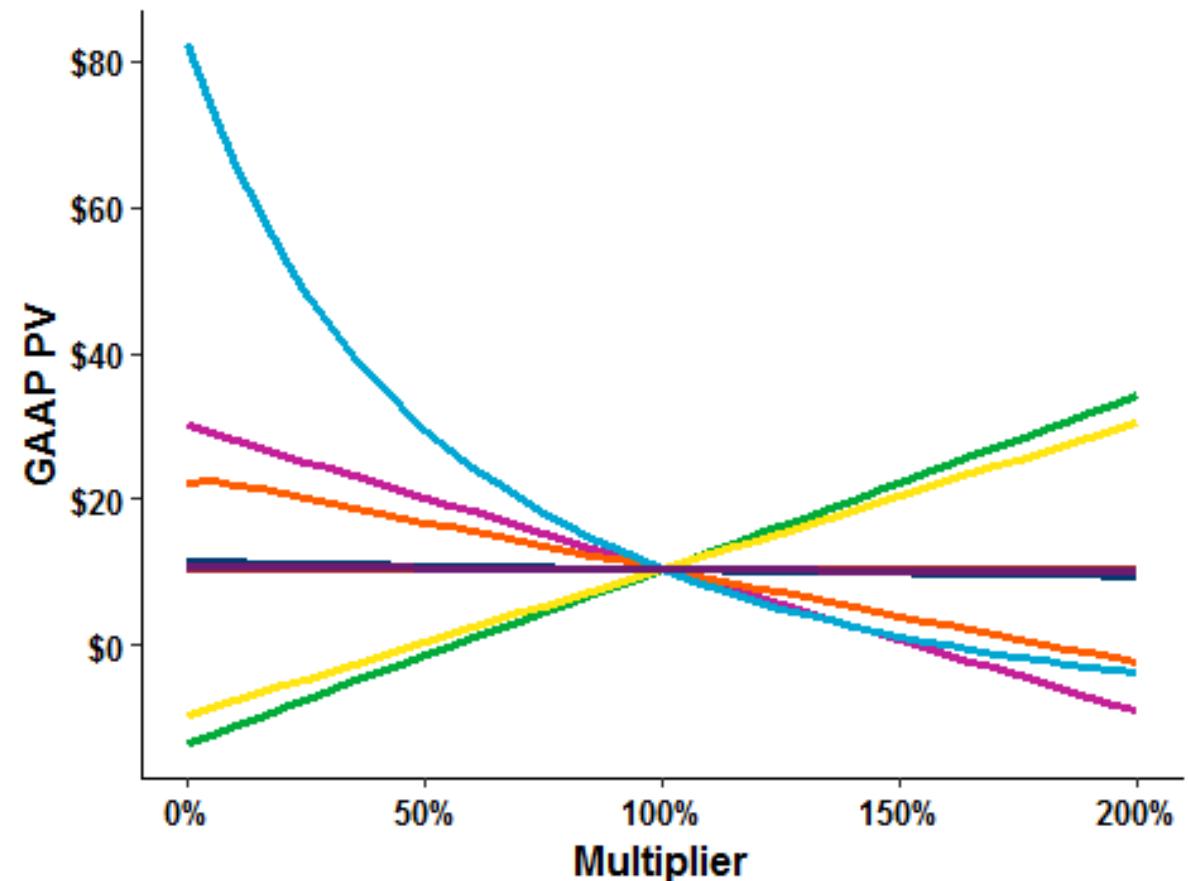
**Highlighting potential enhancements (e.g. hex sticker, ggplot2 theme, new RMarkdown template) engages users with the possibility to contribute**

*Fake data is provided for illustrative purposes only and does not represent Capital One performance*

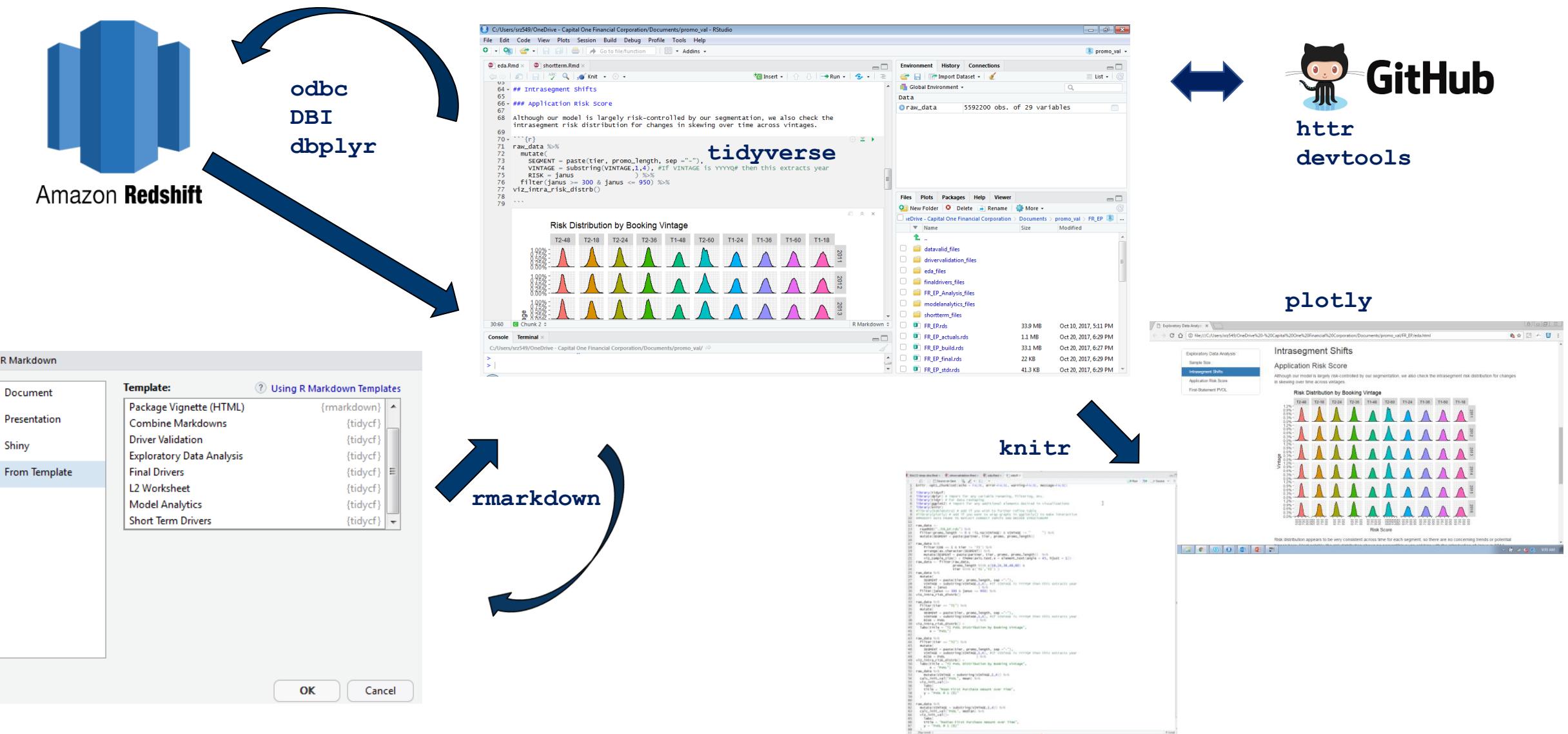
#### Univariate Sensitivity Analysis



#### Univariate Sensitivity Analysis



# Our resulting package emphasizes reproducibility while immersing business analysts in R





Turning analysis on its head by turning cashflows on their side

Emily Riederer

Sr. Analyst, Capital One

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